

**Broward County Public Schools (BCPS)  
Procurement & Warehousing Services Department  
Supplier Diversity Outreach Program  
Outreach Events Report - as of April 26, 2018**

Total # of Events Fiscal Year to Date				Attendees							
39				Prospective Pre-Qualified Contractors	Prospective E/S/M/WBE Companies	Pre-Qualified Contractors	Certified E/S/M/WBE Companies	BCPS Staff	Total	Total Certified E/S/M/WBE Companies Post- Event	% of Total Certified E/S/M/WBE Companies Post-Event
BCPS Event	Date	Description	Role								
No	July 10, 2017	City of Pompano Beach Masonry Quick Start Workshop	Business Development Training	0	7	0	0	1	14	0	0%
No	August 10, 2017	ICABA Business at Breakfast Black Business Development: A Public Policy Perspective	Event Attendee	0	9	0	2	1	20	0	0%
No	August 11, 2017	Lauderhill Chamber of Commerce Entrepreneur Bootcamp Breakfast	Business Development Training	0	10	0	0	1	11	2	20%
No	August 11, 2017	Miami-Dade County Internal Services Department - Small Business Development Division in Association with the Miami-Dade County Commission of Women	Business Development Training	0	11	0	1	1	13	2	18%
No	August 25, 2017	Broward College / Florida Department of Management Services Supplier Diversity Day Panel, "MBE Barriers in Public Contracting"	Panelist / Business Matchmaker	0	22	3	7	3	35	2	9%
No	September 25, 2017	South Florida Black Business Directory Panel Titled, "Are Black Consumers the Real Problem"	Business Matchmaker	0	9	0	2	1	12	0	0%
No	September 28, 2017	Construction Association of South Florida (CASF) Networking Breakfast	Business Matchmaker	12	12	4	1	2	31	0	0%
No	October 5, 2017	Broward County Chamber of Commerce South Florida Business Expo 2017	Business Matchmaker	0	16	0	0	1	17	0	0%

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No	October 5, 2017	Florida State Minority Supplier Development Council MBE Input Committee	Guest Presenter	0	8	0	5	1	14	0	0%
No	October 6, 2017	Associated General Contractors Regular Meeting	Guest Presenter	12	7	3	1	1	24	0	0%
No	October 12, 2017	Construction Association of South Florida (CASF) Networking Breakfast	Business Matchmaker	14	17	2	2	2	36	1	6%
No	October 13, 2017	Palm Beach Partners Business Matchmaker Conference and Expo	Business Matchmaker	0	65	8	15	1	89	2	3%
Yes	October 13, 2017	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 1 of 4	Business Development Training	5	6	0	2	5	18	0	0%
No	October 19, 2017	Construction Association of South Florida (CASF) Networking Breakfast	Monthly Meeting	10	11	1	1	2	25	1	9%
Yes	October 20, 2017	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 2 of 4	Business Development Training	5	6	0	2	6	19	0	0%
Yes	October 26, 2017	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 3 of 4	Business Development Training	5	8	0	2	5	20	0	0%

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Yes	October 27, 2017	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by F.H. Paschen, S.N. Nielson Associates d/b/a FHP Tectonics Corp.	Business Matchmaker	0	13	0	14	7	34	0	0%
Yes	November 3, 2017	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 4 of 4	Business Development Training	4	6	0	2	6	18	0	0%
No	November 3, 2017	The School District of Palm Beach County Meet the Prime Vendors	Business Matchmaker	4	42	12	38	1	97	4	10%
No	November 7, 2017	Conference Of Minority Training Officials (COMTO) Ft. Lauderdale in Partnership with the Urban League of Broward County 3rd Annual Small Business Form	Business Matchmaker	0	17	0	3	1	21	1	6%
No	November 15, 2017	Miami-Dade Chamber of Commerce Workshop	Presenter	0	7	0	1	1	17	1	14%
No	November 16, 2017	Construction Association of South Florida (CASF) Networking Breakfast	Monthly Meeting	4	5	0	1	2	16	0	0%
No	November 28, 2017	Urban League of Broward County M <sup>3</sup> Business Summit: Money, Markets & Management	Panelist / Business Matchmaker	0	7	0	0	1	18	0	0%
Yes	December 1, 2017	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, co-sponsored by LEGO Construction and T&G Constructors	Business Matchmaker	0	9	1	16	10	49	1	11%

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No	December 8, 2017	City of West Palm Beach Minority and Small Business Corporate and Government Partner Business Opportunity Meeting	Business Matchmaker	0	23	1	1	1	32	0	0%
No	December 20, 2017	National Association of Women in Construction (NAWIC) Miami Chapter #41 Monthly General Membership Meeting	Guest Presenter	0	12	2	2	2	23	0	0%
No	January 18, 2018	Morganti and Cooper Construction Broward Schools Community & Subcontractor Outreach	Business Matchmaker	0	2	0	11	1	18	0	0%
Yes	January 26, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>M.A.C. Construction, Inc.</i>	Business Matchmaker	3	11	3	21	6	50	0	0%
No	January 31, 2018	Minority Business Development Agency Export Center - Florida, the City of Miramar, and the Jamaica USA Chamber of Commerce Business Recovery & Growth Event	Business Matchmaker	0	13	0	0	1	22	0	0%
No	February 1, 2018	Construction Association of South Florida (CASF) Meet the General Contractors	Business Matchmaker	0	16	6	0	2	49	0	0%
No	February 1, 2018	Miami Dade County Public Schools Office of Economic Opportunity Prequalification Seminar	Business Matchmaker	0	19	0	0	4	26	0	0%
Yes	February 9, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>Turner Construction Company</i>	Business Matchmaker	0	19	5	19	7	52	0	0%

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Yes	February 15, 2018	Florida Women's Business Center Get It Done Workshop Series	Business Matchmaker	0	6	0	0	2	10	0	0%
No	February 22, 2018	The Broward Black Elected Officials and the Florida Panthers Black Heritage Night - A Celebration with a Purpose!	Business Matchmaker	0	8	0	0	2	23	0	0%
Yes	February 23, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by The Weitz Company, LLC	Business Matchmaker	2	8	1	18	8	47	0	0%
Yes	March 2, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by CORE Construction Services of Florida, LLC	Business Matchmaker	1	26	2	16	7	63	0	0%
Yes	March 9, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by KAST Construction Company LLC	Business Matchmaker	1	20	1	12	7	57	0	0%
No	March 9, 2018	Women's History Month - 8th Annual Women Mean Business Conference Sponsored by Minority Business Development Center	Business Matchmaker	0	8	0	1	1	22	0	0%
No	March 14, 2018	Florida Hispanic American Chamber of Commerce Business Networking Social	Business Matchmaker	0	15	0	0	1	19	0	0%
Yes	March 16, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by D. Stephenson Construction, Inc., Minority Builders Coalition, Messam Construction, Sagoma Construction, and Grace & Naeem Uddin, Inc.	Business Matchmaker	0	28	4	17	16	69	0	0%

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No	April 6, 2018	Florida State Minority Supplier Development Council (FSMSDC) 33rd Annual Business Expo	Business Matchmaker	1	33	0	3	5	47	0	0%
No	April 19, 2018	<i>Pirtle Construction Company</i> Contractor Pre-Qualification Workshop	Business Matchmaker	0	10	1	12	1	30	0	0%
No	May 4, 2018	Broward County Office of Economic and Small Business Development Broward and Beyond Conference	Business Matchmaker								
Yes	June 22, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>Munilla Construction Management</i>	Business Matchmaker								
No	June 14, 2018	The Blue Book Building & Construction Network Showcase	Business Matchmaker								
No	August 23, 2018	Broward College Supplier Diversity Day	Business Matchmaker								
Yes	September 21, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>Link Construction Group</i>	Business Matchmaker								
Yes	October 5, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>Advanced Roofing, Inc.</i>	Business Matchmaker								

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Yes	October 19, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsor TBD	Business Matchmaker								
Yes	November 2, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsor TBD	Business Matchmaker								
Yes	December 7, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsor <i>Grace &amp; Naeem Uddin, Inc.</i>	Business Matchmaker								
No	April 23, 2019	Florida State Minority Supplier Development Council (FSMSDC) 34th Annual Business Expo	Business Matchmaker								
			<b>Total # of Attendees Fiscal</b>	<b>83</b>	<b>607</b>	<b>60</b>	<b>251</b>	<b>137</b>	<b>1327</b>	<b>17</b>	<b>2.80%</b>

**\* Average % of S/M/WBE Certifications Per Event**